To whom it may concern.

Re: Superb Custom Homes Reference Letter

This letter is in reference to a home that I recently had built by Rich Kligman and his company Superb Custom Homes. We purchased a spec home from Superb, and worked with Rich and his crew between March and October of 2014 to complete the home.

At the outset, I should say that I cannot be more happy with the level of service, quality of work, and (most importantly) the level of integrity that I experienced in my dealings with Rich, his general contractor Mark Schmier, as well as the various trades, vendors, and other contractors he works with.

We have had a good number of friends and family who have suffered through the custom homebuilding process. Universally, we received comments that building a custom home was "not worth the trouble" and to expect at least 200-300% cost overruns. The term "crook" was commonly used.

It goes without saying that we approached building a custom home with some trepidation, however after meeting with Rich, checking his references, and reviewing the quality of his work, we—essentially on faith—took Rich at his word, and engaged him to build our home.

We were not disappointed.

Trust is something that is difficult to give to a stranger in a short amount of time, and it is essentially what building a home requires you to do. We were very careful at the outset to tightly manage the work and potential for cost overruns. In the end, Rich and his team came in under budget for our project. Issues and concerns that we identified (even issues I expected pushback on) were resolved quickly, without argument or resistance, and to the highest quality.

Throughout the process, we felt that we had a partner and advocate in Rich, and that he was always on our side trying to build the best house possible and to meet our every need. Rich consistently went above and beyond what we would have expected. The only regret I have is not trusting Rich earlier. I believe we could have done some very unique and interesting things with the home which I had shied away from originally.

In an industry that does not have the most stellar reputation, Rich and his company truly rise above the rest. Rich understands something that is becoming increasingly rare in business today (construction and otherwise): that business integrity goes beyond what is written on paper in a legal document, and that it is the relationship and meaning of a warm handshake that really matters. As a business owner myself, this is something that I can truly respect.

In the end, if Rich hadn't built my dream home already, I'd be looking forward to having him build me another. Regardless, if I ever find myself needing someone to build a home, I will without a doubt or hesitation, go back to Rich.

I would be happy to talk with you in more detail should you have any questions about my experience with Superb. You can reach me at 248-881-0048.

Very truly yours Char

September 21, 2014

To Whom It May Concern:

This past summer we decided to remodel our master bathroom and closest. We interviewed four different contractors and chose Superb Customs Homes for the project. Although we felt all of the prospective contractors were capable, Rich Kligman of Superb stood out among the rest.

We knew the process of remodeling could take up to eight weeks. It was important to us that we work with someone who not only had the expertise, but who we felt comfortable with on a personal level as well. Rich went above and beyond what is expected of a builder whe did a lot of "hand holding" with us on this project, which to other contractors could become frustrating. Rich really seemed to enjoy the personal contact and walking us through each step of the way. Throughout the job Rich was always accessible. Whether it be night or day, Rich was just a phone call away, and extremely eager to please.

Rich's personality is closely matched by the people he surrounds himself with. All of the trades he chose to work on our job shared his professionalism. A project like this can be stressful on the homeowner and we were pleasantly surprised how smoothly everything went each step of the way.

When the project was completed, the bathroom and closest/dressing area exceeded our expectations. Everything is beautiful and flawless. At the end of the project, not only did we have a new master bathroom and closet, we have a new lifelong friend in Rich Kligman. It was an absolute pleasure working with Superb Homes, Rich Kligman, and his trades. We look forward to working together in the future.

Feel free to use us as a recommendation. I can be reached at 248-568-4049

Sincerely,

Allan and Tracy Weitzman

## March 25, 2015

## Dear

While playing In Detroit I have had many great experiences. The best however has been the home we have lived in. Always the center of attention from the rest of the guys on the team. Bbq's, fight nights , birthday parties, or just hanging with family and friends, our home has always had a warm and inviting feel. Rich Kligman and Superb homes are owed all the credit. From the big entertaining basement to the secret room where you could escape for a minute, our homes attention to detail is what made it a class above the rest. Lastly, with all the things that I may have encountered good or bad while playing in Detroit, I always got back to center when I walked threw the doors to see my loving family and to just relax in my Superb home.

Thankfully

Rob Sims